

Open Access Broadband Networks in Alberta, Singapore, Australia and New Zealand

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www.broadbandresearch.ca/ourresearch/
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The project

- policy discussion about 'open access' next generation networks is no longer theoretical, because some are now operating or being constructed.
- four different models at different stages of deployment
- Canadian province of Alberta, Singapore, Australia, New Zealand
- 'Developing Next Generation Broadband Infrastructure: learning from Australia's national broadband network', funded in 2009/10 by Canadian Social Sciences and Humanities Research Council
- interviews in 2009 and 2010

overview

- Alberta – the SuperNet
- Singapore – Next Generation National Broadband Network [NGNBN]
- Australia – National Broadband Network [NBN]
- New Zealand – Ultra Fast Broadband Initiative [UFB]

Comparative analysis

- Rationales
- What is being done
- Institutional structures
- Services and pricing
- Role of incumbent organizations and infrastructure
- Plans outside the fibre footprint
- Funding and financial expectations
- Local debates about models chosen and performance to date

conclusions

- Only Alberta SuperNet operating for any length of time – different outcomes for
 - government service provision
 - last mile infrastructure
- Singapore
 - integration of incumbents
- Australia and New Zealand
 - early days
 - changes between plans and implementation

Table: Next Generation Broadband Plans – Alberta (Canada), Singapore, Australia, New Zealand

Element	Alberta (Canada)	Singapore	Australia	New Zealand
<i>Population and density</i>				
Population estimate at 5 September 2010	3.8 million	5.1 million [June 2010]	22.4 million	4.4 million
Area [sq km] [US 9.4 mill, Canada 10.0 mill]	662,000	710.3 [2009]	7.7 million	269,000
Persons/sq km [US 32.8, Canada 3.4, 2008]	5.7 [2010]	7,022 [2009]	2.9 [2008]	15.9 [2008]
% of landmass used by cumulative 50% of popn [US 13.91, Canada 15.91]	n/a	n/a	10.36	8.31
General description	Large province of a huge country. Around two-thirds of population lives in two major cities, Calgary and Edmonton. <20% of the population lives in multi-unit dwellings.	Island city state. Densely populated, 85% in multi-unit dwellings.	Island continent with small number of offshore islands. Sparsely populated overall but high % in cities dominated by free-standing houses. Approx 30% live in multi-unit dwellings	Two main islands with small number of others. In 2006, 55% of households were in the Auckland, Wellington and Canterbury [Christchurch] regions.
<i>Broadband penetration</i>				
Number of subs [Dec 2009]	1,091,000 (<i>estimate, ~11% of Canadian total</i>)		5,133,000	992,000
Fixed broadband subs/100 inhabs, Dec 2009 [OECD]	29.6 subs per 100 popn [Dec 2009] 11/30 OECD (<i>Canada</i>)	23.7 subs per 100 popn [2009 ITU data, non-OECD country]	23.3 subs per 100 popn [Dec 2009] 17/30 OECD	23.2 subs per 100 popn [Dec 2009] 18/30 OECD
Mobile broadband subs per 100 population, 2009 (ITU)	7.7 (<i>Canada</i>)	89	67	64.2

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<i>Broadband plans</i>				
Project	Alberta SuperNet	Next Generation National Broadband Network	National Broadband Network	Ultra-Fast Broadband Initiative
Status	Announced 2001. Network built 2005.	Announced 2006. Under construction. First retail customers to be connected late 2010.	Announced 2009. Under construction. [backhaul; Tasmania; other trial sites; further sites] First retail customers connected in Tasmania July 2010. August election returned minority government dependent on support of independents and Green – construction timetable being revised to give priority to regional and rural areas	Election policy 2008. Draft Plan March 2009. Overview and Invitation to Participate, Sept/Oct 2009. Proposals received from 18 different parties and consortia, Jan 2010. Amendments to Plan, July 2010. 14 parties shortlisted for further negotiation of which 3 for ‘prioritized negotiations’, Sept 2010.
Timeframe for completion	Complete Final Mile Broadband Initiative launched 2010 to extend rural broadband coverage	95% coverage by 2012	8 years - 2018	6-10 years – December 2015 to December 2019
<i>Cost [exchange rates at 5 September 2010]</i>				
Total cost	At least C\$330 million including \$100 million by Bell Canada for base area network and \$30 million by Axia for extended area network	Up to S\$1 billion invested by government, private sector investment unknown	A\$43 billion	At least NZ\$3 billion
Public cost, local currency, \$US	C\$200 million US\$190 million	S\$1 billion US\$742 million	A\$43 billion US\$39 billion	NZ\$1.5 billion US\$1 billion
Public cost per head, \$US	\$51	\$146	\$1743	\$244

Element	Alberta (Canada)	Singapore	Australia	New Zealand
<i>What has been or will be done</i>				
Overview	<ul style="list-style-type: none"> • Fibre backbone to points of presence in 429 communities • Fibre connections to 4700 government service providers in these communities and urban centres (provincial government & municipal offices, schools & colleges, health facilities, libraries). • ‘Last mile’ connections to citizens provided by the private sector. ~300 communities have at least one ISP in 2010. • Government of Alberta is an anchor tenant across the whole network – 10 year contract with Axia for carriage of services and information over SuperNet. 	<p>FTTP network to provide broadband connectivity to all homes and offices in Singapore, supporting speeds of 1000 Mbits/sec. Plans to develop and deliver services (e.g. ehealth, elearning, ecommerce, entertainment) over network.</p>	<ul style="list-style-type: none"> • FTTP, 100 Mbits/sec, 93% of homes, schools, workplaces – generally towns with populations bigger than 1000. NBN Co proposes to focus on Layer 2 services • Terrestrial wireless, 4% of homes and businesses, peak speed 12 Mbits/sec – separate contract will be let • Satellite, peak speed 12 Mbits/sec, remaining 3% 	<ul style="list-style-type: none"> • FTTP to 75% of New Zealanders • Local fibre companies (LFCs) must provide Layer 2 services across all parts of network plus Layer 1 point-to-point services (particularly suitable for business customers) to end-users seeking premium quality services (likely up to 1 Gbps) • Until Dec 2019, LFCs reqd to supply services on non-discriminatory basis. After Dec 2019, LFCs required to provide unbundled access to Layer 1 point-to-point services on ‘equivalence of inputs’ basis • Remaining 25% addressed in ‘separate process which may be associated with the review of Telecommunications Service Obligations’

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Priorities	<p><i>Initially</i></p> <p>Improving rural broadband access</p> <p>Making government services and information available online</p> <p><i>Now</i></p> <p>Improving rural broadband access by increasing the number of communities with ‘last mile’ connections to the SuperNet</p> <p>Increasing use of the SuperNet</p>	<p>Network available to 60% of homes and offices by end of 2010.</p> <p>Next Gen Services Innovation Programme to develop new broadband services and applications (initial apps available by end of 2010)</p>	<ul style="list-style-type: none"> • Tasmania [island province], in conjunction with state government and power utility • Fibre backhaul between major non-metro centres [A\$250 million] • Initially - otherwise roll-out simultaneously in metro, regional and rural areas. Post-election, ‘outside-in’ timetable giving greater priority to regional and rural areas. 	<ul style="list-style-type: none"> • Businesses, schools and health services; greenfields developments and some tranches of residential users within 6 years • 75% of population within 10 years
Structure	<ul style="list-style-type: none"> • Base area [urban] network funded, owned and operated by Bell [private]. • ‘Extended area’ network in 402 rural communities [owned by GoA] and operated by Axia [private]. Axia sells Layer 2 or 3 wholesale services to private sector service providers. • Axia does not offer retail services but acts as the GoA’s ‘service provider’, delivering its services and information to the government service providers. 	<p>PPP</p> <p>3-level pyramid:</p> <p>NetCo: OpenNet (Shareholders Axia [private], SingTel [state-controlled]), Singapore Press Holdings, and Singapore Power Telecommunications). OpenNet owns the fibre.</p> <p>OpCo: Nucleus Connect (shareholder: StarHub) activates the fibre.</p> <p>Retail Service Providers (e.g. M1, SingTel, StarHub, SuperInternet) buy access from Nucleus Connect at prices approved by the Infocomm Development Authority.</p>	<ul style="list-style-type: none"> • Government establishes new state-owned corporation, holds majority of shares, private investors hold rest – Implementation Study later recommends government hold all shares during construction • Corporation builds and operates wholesale FTTP network • Corporation has no retail operations 	<ul style="list-style-type: none"> • Government establishes Crown-owned investment company, Crown Fibre Holdings [CFH] • CFH invests alongside private investors in local fibre companies offering wholesale dark fibre to service providers • Local fibre companies have no retail operations, though non-controlling shareholders may

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Finance	<ul style="list-style-type: none"> • Base area [urban] network funded [\$100 million], owned and operated by Bell. • Extended area [rural] network funded by Government of Alberta [\$200 million] and Axia [\$30 million]. 	<p>Government grant of up to S\$750 million to OpenNet to build passive fibre network, and up to S\$250 million to Nucleus Connect to build and operate active infrastructure.</p>	<ul style="list-style-type: none"> • 50/50 debt/equity, government holds 51% of equity (approx \$11 billion) • government equity from existing A\$4.7 billion allocation plus \$6.3 billion Infrastructure Bonds issued to households and institutions • ‘Significant private investment is anticipated’. Later Implementation Study says likely rate of return insufficient for private investors 	<ul style="list-style-type: none"> • CFH wholly owned by national government. Local fibre companies owned up to 50% by CFH, rest by private shareholders and /or local government • CFH may accept lower rate of return than other shareholders on equity in local fibre companies, but cannot guarantee any rate of return
Future	<p>Long term contracts in place between government and Axia. Efforts are ongoing to increase private sector use of the SuperNet, especially to provide broadband to rural/remote users.</p>	<p>Competition expected at the active layer, Nucleus Connect will not be the only OpCo.</p>	<ul style="list-style-type: none"> • Government sells down shareholding in NBN Co within 5 years after network built and operational, ‘consistent with market conditions and national and identity security considerations’ • Post-election – construction schedule being revised to give greater priority to regional and rural areas. 	<p>All CFH funds need not be committed at the outset. Can consider staged proposals and reserve funds for future rounds.</p>